

HEALTHGROUP WEST

Consultants to Independent Physician Practices

“When our administrator left unexpectedly, the HealthGroup West team stepped in and provided valuable insights into our practice from a strategic and operational perspective. We were able to address critical issues and implement strategic recommendations that ensured the incoming administrator got off to a quick start.”



INTERIM ADMINISTRATIVE SUPPORT

Keep your practice moving forward while you recruit the ideal practice administrator. HealthGroup West can provide interim assistance and lay a strong foundation for the incoming leader by surveying the key stakeholders, completing a comprehensive practice efficiency assessment, developing strategic recommendations for the practice, and implementing reporting and benchmarking templates. HealthGroup West can also assist with candidate identification or with mentoring internal candidates the practice seeks to foster into administrative leadership. Contact us today to discuss how we may help your practice continue to advance during times of transition.

Deliverables of the Transitional Support Model:

Comprehensive Practice Efficiency Assessment

- Financial performance benchmarking
- Operational performance benchmarking
- Quality metric, rating, and ranking benchmarking
- Physician compensation analysis, modeling and recommendation
- Physician partnership and step down modeling and recommendation
- Payer contracting analysis and modeling
- Fee schedule analysis
- Provider satisfaction / retention
- Evaluation of office space
- Evaluation of office staffing
- Review of business procedures (including provider and patient scheduling and billing and collection procedures)
- Review of technology and equipment used to support business functions

Market / Competitor Assessment

- Analysis of national and local healthcare environment
- Assessment of market demographics and health profile
- Evaluation of utilization and demand for service
- Identification of opportunities for affiliation / alliance
- Overview of your market share and competition
- Strategic Recommendations

Reporting and Benchmarking

- Development of routine operational report templates
- Identification of relevant quality and efficiency targets
- Development of service line strategic report templates (including market share, patient origin, community health)
- Compensation tracking and reporting

