

HEALTHGROUP WEST

Consultants to Hospitals & Health Systems

“Interim service line support from the HealthGroup West team allowed us to keep things moving operationally and strategically in our cardiac service line while we searched for the ideal permanent candidate. Once that leader was identified, the team ensured a seamless transition and provided on-going support so we never missed a beat.”



SERVICE LINE TRANSITIONAL SUPPORT

Service lines are critical strategic and operational components of hospitals and health systems. Healthcare organizations cannot afford to stand still while searching for the ideal candidate to lead these functions. HealthGroup West can provide interim assistance and lay a strong foundation for the incoming leader by completing a comprehensive service line market assessment, surveying the key service line stakeholders, developing strategic recommendations for the service line, and implementing reporting and benchmarking templates. HealthGroup West can also assist with candidate identification or with mentoring internal candidates the organization seeks to foster into service line leadership. Contact us today to discuss how we may help your organization continue to advance key service lines during times of transition.

Deliverables of the Transitional Support Model:

Comprehensive Service Line Market Assessment

- Analysis of national and local healthcare environment
- Assessment of market demographics and health profile
- Evaluation of utilization and demand for service
- Identification of opportunities for physician alignment
- Overview of your market share and competition
- Strategic Recommendations

Interim Service Line Leadership / Leadership Development

- Interim service line leadership
- Job description / compensation package development
- Identification / evaluation of permanent candidates
- Mentoring / development of internal candidates
- Development of leader on-boarding plan

Stakeholder Survey

- Interviews with service line physicians
- Interviews with referring physicians
- Interviews with other key internal stakeholders
- Summary report of insights
- Recommendations

Reporting and Benchmarking

- Development of routine operational report templates
- Identification of relevant quality and efficiency targets
- Development of service line strategic report templates (including market share, patient origin, community health)

